	Case 3:08-mc-80004-PJH	Document 18	Filed 04/28/2008	Page 1 of 4		
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10	SANFRANCISCODIVISION					
11 12 13 14 15 16 17 18 19	IRETAIRBY,  Plaintiff,  vs.  BROOKSHENDERSONHADEN  Defendant.	,	CaseNo.:3:08C-80004 IRETAIRBY'S SUF OPPOSITIONTOM VACATEJUDGME: PERMANENTINJU ENFORCEMENTO JUDGMENTINCAI HearingDate:May14,2 Time:9:00a.m. Dept.:3 Judge:PhyllisJ.Hamilt	PPLEMENTAL OTIONTO NTANDFOR INCTION AGAINST FTEXAS LIFORNIA		
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JUDGMENT-CaseNo.:3:08C-80004MISC-PJH

<sup>1</sup>Thedecisionisattached.

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theestablishmentofthedebtitself...and,second, adetermination asthenatureofthedebt.' *InreBanks*, 263F.3d862,868(9 <sup>th</sup>Cir. 2001).Inthiscase,establishmentofthedebtrec ognizedtheNew YorkJudgmentaspartofthebasisforthedebtit foundnot dischargeableandaffirmativelyauthorizedNational Unionto pursuerecoveryonthatdebt."

Likewise, the nondischargea bility action in the Owen by case was no different than in the Haden case. Haden had notice of the nondischargea bility action and an opportunity to be heard and present evidence. Justasin Owen by, the bank rupt cycourtack nowledged the Texas Judgment as the basis for the debt, determined that it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was nondischargea ble under Bank rupt cycourtack nowledged the Texas it was not cycourtack nowledged to the Texas it was not cycourtack now now now now now now now now now

Thenondischargeabilityactionmeetsthetimingreq uirementsalso.Inthiscase.the nondischargeabilityactionIrbycommencedagainstH adenwasfiledonFebruary13,1997,prior totheten-year expiration of the 1996 California J udgment.(NelsonDecl.,para.2,Exh.A).The non discharge ability judgment was entered against HadenonApril28,2008,butHadenfileda timelyappealonMay5,1998,totheBankruptcyApp ellatePanelwhichwaslaterreferredtothe DistrictCourt.(NelsonDecl.,para.3,56;ExhsC ,E,F).TheDistrictCourtenteredanOrder affirmingthebankruptcycourtonNovember18,1998 .(NelsonDecl.,para.7;Exh.G).The timeperiodtoappealadecisionfromtheDistrict CourttotheNinthCircuitCourtofAppealswas 30dayspursuanttoRule4(a)(1)(A)oftheRulesof AppellateProcedurewhichdidnotexpire untilDecember17,1998.Under Turnerv.Donovan, supra ,theNondischargeabilityJudgment didnotbecomefinaluntilthatdate. Accordingly, theNondischargeabilityJudgment,asanaction on a judgment, extended the 1996 California statuteoflimitationsuntilDecember17,2008 pursuanttoCaliforniaCodeofCivilProcedure§683 .050.

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### EXHIBIT A

# EXHIBIT A

Document 18-2 Filed 04/28/2008

Page 2 of 13

Case 3:08-mc-80004 PJH

Page -2-

Complaint for Determination of Dischargeability

Texas, Houston Division, in the amount of \$87,450.00, which included interest, attorney's 1 fees and court costs to that date. A true and correct copy of the Judgment is attached hereto marked as Exhibit B. 944944444**3** Defendant is now indebted to plaintiff under the Judgment in the amount of \$158,726.00, consisting of the Judgment amount of \$87,450.00, plus interest ta firaca ba**5** 6 thereon at the legal rate of ten percent (10%) from the date thereof to the date hereof, of 7 \$72,092.34, less \$816.34 garnished from defendant's wages immediately prior to the 8 commencement of the Case. Interest at the legal rate continues to accrue on the Judgment. 9 10 Praver 11 WHEREFORE, plaintiff prays (1) for judgment against defendant as follows: 12 that the court determine that the debt of defendant to plaintiff under the Judgment in the 13 amount of \$158,726.00 is nondischargeable pursuant to Bankruptcy Code section 523(a)(2); and (2) that plaintiff have such other further relief as is just, including continuing interest on 14 15 the Judgment and reasonable costs and attorney's fees. 16 17 DATED: February 12, 1997 Respectfully submitted, 18 LOFTON, De LANCIE & NELSON 19 20 By: 21 Attorneys for Plaintiff 22 IRETA IRBY 23 96093\complain 24 25 26 27

Case 3:08-mc-80004-PJH Document 18-2 Filed 04/28/2008

IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

MAY 24 1988

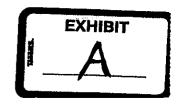
IRETA IRBY VS. BROOKS H. HADEN

on the state of th X CIVIL ACTION NO. H-88-1

### COMPLAINT

COMES NOW the Plaintiff, IRETA IRBY and files this her Complaint complaining of BROOKS H. HADEN and for cause of action would show into the Court as follows:

- Plaintiff is a resident citizen of Houston, Harris County, Texas were the cause of action arises. Defendant is a resident citizen of the State of Colorado. Pursuant to the Federal Rules of Civil Procedure, service of summons upon Defendant, BROOKS H. HADEN may be accomplished by service upon the Secretary of State of Texas in Austin, Travis County, Texas. The Secretary of State may then forward such summons by registered or certified mail, return receipt requested to Defendant BROOKS H. HADEN, 1324 Green Gables Court, Fort Collins, Colorado 80525
- 2. Jurisdiction is founded diversity upon citizenship and amount. The matter in controversy exceeds, exclusive of interests and costs, the sum of \$10,000.00.
- Attached hereto is a copy Οf Instrument executed and delivered by Defendant. Plaintiff is the owner and holder of the Instrument.



- Case 3:08-mc-80004-PJH Document 18-2 Filed 04/28/2008 Page 6 of 13
- Defendant has defaulted in the payment of the obligation represented by the instrument. The principal balance remaining due and unpaid is \$75,000.00. Interest on the amount at the rate provided after maturity is also due as shown by the attachment hereto.
- 5. Though payment has often been demanded Defendant has failed to pay the indebtedness. Plaintiff has placed the matured instrument with the undersigned attorney. Under the agreement evidenced by the instrument the attorney's fees shall be a reasonable amount, but not less than 10 of the principal and interest then Therefore, Plaintiff seeks attorney's fees in a reasonable amount.
- in the alternative, Plaintiff alleges that on or about February 20, 1987, Defendant executed a promissory note to her in return for \$75,000.00, and intentionally and faisely represented to her that the principal would be paid on the 90th day following the date. In reliance upon this Intentional false representation, Plaintiff transferred to Defendant the sum of \$75,000.00. Plaintiff has been damaged in that the sum of \$75,000.00 has never been repaid and is still due and owing. Further, Plaintiff alleges that the actions of Defendant were done with evil intent and malice In order to defraud Plaintiff of her funds. Therefore, Plaintiff seeks punitive damages of twice (2) the amount of actual damages found for Defendant's wrongful conduct.

Case 3:08-mc-80004-PJH Document 18-2 Filed 04/28/2008 Page 7 of 13 WHEREFORE, PREMISES CONSIDERED, Plaintiff prays that summons issue to Defendant and that upon final hearing hereof Plaintiff have Judgment against the Defendant as follows: a) in the sum of \$75,000.00 plus 10% interest from May 20, 1987; plus interest at the legal rate from the date of Judgment upon the Judgment amount; plus reasonable attorney's fees; plus cost of court; or alternative the sum of \$75,000.00 representing actual damages; plus punitive damages of twice (2) the sum of actual damages found by the court; plus court costs; and, c) Such other and further relief as the Court should deem Just and proper.

Respectfully submitted

WAYNE/H. PARIS

550 Westlake Park Blvd.

Suite 700

Houston, Texas 77079

(713) 558-8989

1.D. # 797

ATTORNEY FOR PLAINTIFF

THE STATE OF TEXAS X
COUNTY OF HARRIS X

BEFORE ME, the undersigned authority, on this day personally appeared IRETA IRBY, who is the Plaintiff creditor and stated on her oath that the indebtedness sued upon in the principal balance herein is within her knowledge, just and true, and it is due and unpaid, and that all offsets, payments and credits have been allowed, and

Case 3:08-mc-80004-PJH Document 18-2 Filed 04/28/2008 Page 8 of 13 that interest is due at the rate and from the times therein stated.

SWORN TO AND SUBSCRIBED BEFORE ME, on this of May, 1988.

A grant grant gar

COSIMINA A. CAPO NOTARY PUBLIC, STATE OF TEXAS MY COMMISSION EXPIRES MARCH 29, 1989

FOR VALUE RECEIVED, the undersigned (hereinefter "Maker") promises to pay to the order of IRETA IRBY ("Payee") at 22410 Greenbrook Drive, Houston, Texas, or such other place as Payee shall direct, the principal sum of SEVENTY-FIVE THOUSAND DOLLARS (\$75,000,00), without interest other than that payable if this Promissory Note is not timely paid as hereinafter provided, and other than certain stock to be paid over, transferred and delivered as set forth in a certain Agreement between the parties of even date herewith, all of which are payable on the 90th day following the date hereof.

Upon any default in making any of the payments due hereunder when same is due, and if this Note is referred to an attorney for collection, whether or not suit is actually filed, Maker will pay additionally a reasonable attorneys' fee of not less the 10% of the total amount then due hereunder, plus all other Court costs and other costs of collection. Further, if this Note not be paid when due, the unpaid principal balance shall bear interest at the highest rate permissible under law from said due date until paid, or if there be no such rate then in effect, at the rate of fifteen percent (15%) per annum.

Makers, and all endorsers, guarantors and sureties hereof waive presentment, protest, demand, and notice of protest and non-payment and agree to and waive notice of all extensions of this Note or any part thereof.

Failure of Payee or any holder hereof to exercise any of its rights hereunder at any time shall not constitute a waiver of its right to exercise such rights at any other time, as to the same or any other default or breach theretofore or thereafter occurring.

This Note shall be the joint and several obligation of Maker, and all sureties, guarantors and endorsers, and shall be binding upon them, their heirs, personal representatives and assigns.

EXHIBIT "A"

Case 3:08-mc 80004-PJHWHE BOOUMENT 18020 19 Filed 104/28/20081 ver Rage 10 of 13 this 20 day of February, 1987.

BROOKS H. HADEN

Case 3:08-mc-80004-P)H Document 18-2 Filed 04/28/2008 CLERK, U.S. DISTRICT COURT SOUTHERN DISTRICT OF TEXT.

FILED

UNITED STATES DISTRICT COURT-SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

IRETA IRBY

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CIVIL ACTION NO. H-88-1781

BROOKS H. HADEN

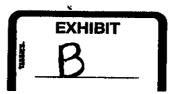
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### JUDGMENT

On this day came on to be heard Plaintiff's Motion for Default Judgment in the above styled cause, and it appearing to the court that Defendant, though duly summoned to appear and answer herein, has wholly failed to appear and answer herein, that appearance day for Defendant has passed, and that Plaintiff's cause of action is based upon a liquidated demand, the court finds that Plaintiff is entitled to judgment by default as prayed for.

It is ORDERED, ADJUDGED, and DECREED that Plaintiff, IRETA IRBY, recover from Defendant, BROOKS H. Judgment in the total sum of \$87,450.00 (which includes Plaintiff's principal claim of \$75,000.00, plus pre-judgment interest on the principal claim of \$4,500.00, attorney's fees of \$7,950.00) together with interest at the legal rate on the total amount from the date of this Judgment until paid, and for all costs of court spent in this cause, for all of which let execution issue.

DONE at Houston, Texas this **Vol.-.**, 1988.



TRUE COPY I CERTIFY ATTEST: MICHAEL N. MILBY, CLERK Br L. auxmon

Case 3:08-mc-80004-PJH Document 18-2 Filed 04/28/2008 Page 12 of 13

UNITED STATES DISTRICT JUDGE



CLERK, U. S. DISTRICT COURT RECEIVED DOCKET SECTION LOUSTON, TEXAS SOUTHERN DISTRICT OF TEYAS

NOV 21 1988 

# EXHIBIT B

# EXHIBIT B

**DETERMINATION OF DISCHARGABILITY OF DEBT** 

EXHIBIT B

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	Ireta	Irby	(the	"Plaintiff	") compla	in <b>s again</b> st	Brooks He	iderson Ha	den (the
							rmination of		
Debt (this	'Comp	olaint'	") and	l alleges:	Mary Francis		Company of the state of the sta	No. of Parties	

### The Plaintiff.

- Ireta Irby, the plaintiff herein, is— 1.
  - a natural person residing in Ruston, Louisiana;
  - b. a creditor of the Defendant in the Case (defined below).

### The Defendant.

- 2. The Plaintiff is informed and believes and, based thereon, alleges that defendant Brooks Henderson Haden is
  - a natural person residing in Mill Valley, County of Marin, California;
- the debtor in that certain case (the "Case") under Chapter 7 of Title: 11 of the United States Code (such title, the "Bankruptcy Code") now pending in the United States Bankruptcy Court for the Northern District of California, Santa Rosa Division (such court, this "Court"; and such district, this "District"), styled In re Brooks Henderson Haden, bearing case number 96-13933-AJ.

### JURISDICTION, VENUE, AND CORE NATURE

- 3. This Court has original jurisdiction over this adversary proceeding (this "Proceeding") and the claim for relief stated herein pursuant to section 1334 of Title 28 of the United States Code (such title, the "Judicial Code").
- Venue in this District is proper pursuant to section 1409 of the Judicial Code.

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Code.

LOFTON, DE LANCIE & NELSON 905 MONTGOMERY STREET, SUITE 1559 SAN FRANCISCO, CALIFORNIA, 94111-2594

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- 5. This Proceeding is a proceeding for a determination of the dischargeability of the Debt (defined below) of the Defendant to the Plaintiff under section 523(a)(2)(A) of the Bankruptcy Code. y that set remove salarit.
  - This Proceeding is a core proceeding pursuant to section 152 of the Judicial

### GENERAL ALLEGATIONS

- 7. On or about February 13, 1987, the Plaintiff loaned (the "Loan") the sum of \$75,000.00 to the Defendant by causing the Greenspoint Branch of Western Federal Savings and Loan Association, of Houston, Texas, to issue its cashier's check number 007245, dated that date, in such amount, to the order of the Defendant, and mailing such check to the Defendant. The Plaintiff paid such association the entire sum of \$75,000.00 represented by such check from her own funds.
- 8. Prior to the making of the Loan, the Defendant and the Plaintiff had had a personal relationship, to wit: the Defendant was dating the Plaintiff's daughter Deann, had been a frequent visitor in the Plaintiff's home during the latter part of 1986 and the first part of 1997, and had been in telephone contact with the Plaintiff during this period.
- 9. During his various visits to the Plaintiff's home and in his various telephone conversations with her during this period (the latter part of 1986 and the first part of 1997), the Defendant regularly discussed with the Plaintiff a business plan on which he said he had been working for three years to take industrial waste products, specifically those containing polyclorinated biphenyls ("PCB"), and make them safe. During these conversations, the Defendant told the Plaintiff that (i) he had travelled to Europe and met with several shipping companies that would be involved in this business; (ii) this business would be timely because PCB removal and environmental clean-up were currently "hot topics"; (iii) this business would help clean-up industrial waste; (iv) he had "a lot of people" interested in this business; (v) in order further to pursue this business, the Defendant needed to purchase a "shell corporation"; (vi) the cost for such purchase would be \$200,000; (vii) if the Plaintiff could loan

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him this sum for ninety days, she would become "equal partners" with him in this business; (viii) the return the Plaintiff could expect for loaning the Defendant money for this business would be directly related to the amount that she could loan to him; (ix) if she could only loan him a lesser amount—she had told him that she did not have \$200,000.00 to lend him, that she only had \$75,000.00, and that was not available until February 13, 1987 when certain certificates of deposit in that amount she held would be maturing—she would become a "partner" with him and other investors he would need to bring into the transaction in the business: (x) there would be a meeting in Dallas, Texas soon with all investors in the business to which she would be invited where "all her questions would be answered"; (xi) if the Plaintiff loaned the Defendant \$75,000.00, she would have the opportunity to make "a lot of money". enough to be able "to buy [herself] two Mercedes Benzes", she would have the opportunity to become a part of his business, and he and she would both become rich; (xii) things were "going so well for him" in this business; (xiii) his grandfather, a bishop in the Episcopal Church in Dallas, Texas, and an attorney, were also loaning him money for this business; (xiv) the Defendant would "personally guarantee" that the Plaintiff would be repaid the entire amount of the Loan within ninety days; (xv) even if the business "did not go as planned", the Loan would be repaid to the Plaintiff within ninety days; and (xvi) there was "just no way" that the Plaintiff would not be repaid the Loan.

10. On or about February 10, 1987, the Defendant telephoned the Plaintiff at her home and told her that "things were moving quicker than [he] had expected" and that he needed the money she had "promised" to loan him "right now". The Plaintiff reminded him that he had previously promised her that she would be invited to a meeting in Dallas, Texas with all investors in the business, but that that had not happened. He told her that that meeting—a "big" meeting—would be happening "soon", but that she needed to send him her check right away by Federal Express, although he said he could wait until February 13, 1987. The Defendant repeated to the Plaintiff that even if the business "did not go as planned", the Loan would be repaid to the Plaintiff within ninety days and that there was "just no way" that the Plaintiff would not be repaid the Loan. He told her that he would be

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1 sending her a promissory note for the Loan soon. The Defendant was very insistent with the Plaintiff and she agreed to send the check for the Loan when her certificates of deposit matured three days later. in analysis significant programme in the acceptance of the control of the control

> 11. In mid-March 1987, after attempting to contact the Defendant by telephone on a number of occasions since making the Loan and finally speaking to him by telephone in early March 1987, the Plaintiff received that certain Agreement and that certain Promissory Note (respectively, the "Agreement" and the "Note"), both dated February 20, 1987, made by the Defendant from the Defendant. True and correct copies of the Agreement and the Note are attached hereto, marked, respectively, as Exhibits A and B.

- Both the Agreement and the Note provided that the Loan was to be repaid, without interest, ninety days after the date thereof (that is, on May 21, 1987). The Agreement also provided that (i) the Defendant intended to acquire substantially all of the shares (the "Cambest Shares") of Cambest, Inc., a Nevada corporation ("Cambest"); (ii) the sole use of the funds loaned by the Plaintiff was for such acquisition; (iii) there would be no other use thereof; (iv) the purpose of such acquisition was the development of a real estate project in Dallas, Texas; (v) the name of Cambest was contemplated to be changed to "Meyers Concepts International Incorporated"; (vi) ninety days after the date of the Agreement the Plaintiff would receive a certain number of the Cambest Shares, half "free trading" and the other half subject to trading restrictions under Rule 144 promulgated by the Securities and Exchange Commission (the "SEC").
- In late April 1987, the Plaintiff received from the Defendant two certificates, each representing 37,500 shares of the common stock of Myers Concepts International, Inc. "a Utah corporation (such corporation, "Meyers Utah"; and such shares, collectively, the "Meyers Shares"), both of which were dated April 22, 1987, and one of which bore a restrictive legend. True and correct copies of such certificates are attached hereto, marked, collectively, as Exhibit C.
  - The Loan was not repaid on May 21, 1987, or at any time thereafter. 14.

### PROOF OF SERVICE BY MAIL

I, Béla Nuss, declare as follows:

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I am over the age of 18 years, and not a party to this action. My business address is 505 Montgomery Street, Suite 1550, San Francisco, California 94111, which is located in the county where the mailing described below took place.

I am readily familiar with the business practice at my place of business for collection and processing of correspondence for mailing with the United States Postal Service. Correspondence so collected and processed is deposited with the United States Postal Service that same day in the ordinary course of business.

On January 27, 1998, at my place of business at San Francisco,
 California, a copy of the following document: FIRST AMENDED COMPLAINT FOR
 DETERMINATION OF DISCHARGABILITY OF DEBT, was placed in a sealed envelope,
 with postage fully prepaid, addressed to:

Kaipo K.B. Young, Esq. Law Offices of Iain A. Macdonald Two Embarcadero Center, Suite 1670 San Francisco, CA 94111-3930

and that said envelope was placed for collection and mailing on that date following ordinary business practices.

I certify and declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed on January 27, 1998, at San Francisco, California.

Héla Nuss

### EXHIBIT C

### EXHIBIT C

FILED

APR 1.5 1998

IN THE UNITED STATES BANKRUPTCY COURT U.S.Bankruptcy Court-Santa Rosa
FOR THE NORTHERN DISTRICT OF CALIFORNIA

In re

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BROOKS H. HADEN,

No. 96-13933

Debtor.

IRETA IRBY,

Plaintiff,

v.

A.P. No. 97-1034

BROOKS H. HADEN,

Defendant.

Memorandum of Decision

In early 1987, debtor and defendant Brooks H. Haden was a 23year-old, fresh out of college. Plaintiff Ireta Irby was a registered nurse in her fifties. They met because Haden was dating Irby's daughter.

Haden had become convinced by a third party that he could make a lot of money by investing in several business ventures. Haden was told and believed that he could raise the capital needed for these ventures by purchasing a publicly traded shell corporation, infusing the ventures into the corporation, and then borrowing money using the corporation's stock as collateral. This plan may have been a fraudulent securities scheme, but if it was Haden was clueless as to it.

Haden needed to raise around \$200,000.00 to purchase the shell corporation. Having no funds of his own, he set out to convince friends and relatives to lend him the money. Among these was Irby.

Haden told Irby that he only needed to borrow the money for 90

days. He believed that a lender would make a loan on the stock by then which would allow him to retire the debt quickly.

Irby was completely unsophisticated in investment matters. her entire savings was about \$100,000.00, which she kept in certificates of deposit. Despite being old enough to know better, she was taken in by Haden's apparent polish and sophistication despite his young age. She believed Haden when he told her that her loan was absolutely safe, and would be quickly repaid. He told her that in addition to quick repayment, she would get shares of stock which could become valuable. Haden told her that the very worst scenario was that she would get her principal back and make no profit. Believing him, Irby cashed in \$75,000.00 in certificates of deposit and loaned the money to Haden.

Haden's statements to Irby were false. In fact, the loan was a very risky proposition. If no bank would loan on the stock, then the business ventures were dead and Haden would have no way to repay the loan. That is what happened. If Irby had known the true risks, she would not have loaned the money.

Haden has never repaid Irby. She obtained a judgment against him in 1988. He filed a Chapter 7 bankruptcy petition on November 14, 1996. By this adversary proceeding, Irby seeks to have the debt declared nondischargeable pursuant to section 523(a)(2) of the Bankruptcy Code.

The difficult issue in this case is that of intent. Irby argues that Haden was part of a larger securities fraud, but there is no evidence of this. If the entire plan was a scam, Haden was a dupe, not a perpetrator.

Haden did not set out to cheat Irby; being young and inexperienced, he actually believed that he could pay Irby quickly

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and fully intended to do so. However, in his eagerness to The state of the s the funds he needed he was not fully honest with Irby. He told her Substituting the consequence of the control of the that the worst that could happen was that she would only get ricem contractive principal back. he knew that she would not even get her In fact, principal back if a bank would not loan on the corporate stock. Good intentions do not excuse material misrepresentations, nor do they prohibit finding of intent to defraud. an Haden used a falsehood to induce Irby to loan him \$75,000.00. The court can and does infer fraudulent intent from this act, despite Haden's motivations.

For the foregoing reasons, Irby's judgment against Haden will be deemed nondischargeable. She shall also recover her costs of suit.

This memorandum constitutes the court's findings and conclusions pursuant to FRCP 52(a) and FRBP 7052. Counsel for Irby shall submit an appropriate form of judgment forthwith.

Dated: April 14, 1998

Alan Jaroslovsky
U.S. Bankruptcy Judge

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The undersigned deputy clerk of the United States Bankruptcy Court for the Northern District of California hereby certifies that a copy of the attached document was mailed to all parties listed below as required by the Bankruptcy Code and Rules of Bankruptcy Procedure.

Dated: April 15, 1998

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IAIN A. MACDONALD

Two Embarcadero Center, Suite 1670

San Francisco, CA 94111-3930

LOFTON, De LANCIE & NELSON

Rhonda L. Nelson

505 Montgomery Street, Suite 1550

San Francisco, CA 94111-2584

# EXHIBIT D

# EXHIBIT D

1 LOFTON, De LANCIE & NELSON NICOLAS De LANCIE (State Bar No. 84934) RHONDA L. NELSON (State Bar No. 116043) ORIGINAL FILED 505 Montgomery Street, Suite 1550 3 San Francisco, California 94111-2584 APR 27 1998 Telephone: (415) 772-1900 KEENAN G. CASADY, CLERK Attorneys for Plaintiff U.S.Bankruptcy Court-Santa Rosa IRETA IRBY UNITED STATES BANKRUPTCY COURT 9 NORTHERN DISTRICT OF CALIFORNIA 10 SANTA ROSA DIVISION 11 12 In re Case No. 96-13933 AJ Chapter 7 13 BROOKS H. HADEN. 14 Debtor. 15 Adversary No. 97-1034-AJ IRETA IRBY, 16 Plaintiff, 17 v. 18 BROOKS H. HADEN, 19 Defendant. 20 21 22 JUDGMENT 23 This action came on regularly for trial on April 14, 1998, in the United States 24 Bankruptcy Court for the Northern District of California, Santa Rosa Division, the Honorable 25 26 Alan Jaroslovsky presiding. Rhonda L. Nelson of Lofton, De Lancie & Nelson appeared with plaintiff Ireta Irby. Iain A. Macdonald and Kaipo K.B. Young of the Law Offices of Iain A. 27 28 Macdonald appeared with defendant Brooks H. Haden. EXHIBIT D

Document 18-5

Filed 04/28/2008

Page 2 of 5

Case 3:08-mc-80004-PJH

**JUDGMENT** 

ENTERED APR 28 1000

Page 1

After hearing the evidence and arguments of counsel, judgment is hereby entered in this action against debtor and defendant Brooks H. Haden ("Haden") in favor of plaintiff Ireta Irby ("Irby") determining that Irby's Judgment against Haden, entered on November 17, 1988, in the United States District Court for the Southern District of Texas Civil Action No. H-88-1781, is deemed nondischargeable pursuant to Bankruptcy Code Section 523(a)(2)(A). Irby shall recover her costs of suit in the amount of \$685.20. Dated:

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### **ALAN JAROSLOVSKY**

ALAN JAROSLOVSKY United States Bankruptcy Judge

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JUDGMENT

### PROOF OF SERVICE

	I, the undersigned, declare as follows:
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9	(By Mail) I placed such envelope(s) for collection and mailing at my employer's San Francisco office following ordinary business practices, addressed to the addressee(s) designated.
10 11	(By Federal Express) I caused such envelope(s) to be delivered by Federal Express overnight courier to the addressee(s) designated.
12 13	(By Hand Delivery) I caused such envelope(s) to be delivered by hand to the addressee(s) designated.
14 15	(By Facsimile) I transmitted copies of the referenced document(s) via facsimile to the telephone number(s) of the addressee(s) designated.
16 17	Iain A. Macdonald, Esq. Law Offices of Iain A. Macdonald Two Embarcadero Center, Suite 1670 San Francisco, CA 94111-3930
18 19	I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct. Executed on April 20, 1998, in San Francisco, California.
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Case 3:08-mc-80004-PJH Document 18-5 Filed 04/28/2008 Page 5 of 5

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### **PROOF OF SERVICE**

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	etty vol. 4 s for ea	address is 505 Montgomery Street, Suite 1550, San Francisco, California 94111. I am readily familiar with the business practice at my place of business for collection and processing of correspondence for mailing with the United States Postal Service. Correspondence so collected and processed is deposited with the United States Postal Service that same day in the ordinary course of business. On this date, at San Francisco, California, I served the following
	7	document(s), entitled NOTICE OF ENTRY OF JUDGMENT, by placing copies of said document(s) in sealed envelopes and served in the manner(s) described below on the addressee(s) listed below.
	9	(By Mail) I placed such envelope(s) for collection and mailing at my employer's San Francisco office following ordinary business practices, addressed to the
	10	addressee(s) designated.
	11 12	(By Federal Express) I caused such envelope(s) to be delivered by Federal Express overnight courier to the addressee(s) designated.
	13	(By Hand Delivery) I caused such envelope(s) to be delivered by hand to the addressee(s) designated.
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	15	(By Facsimile) I transmitted copies of the referenced document(s) via facsimile to the telephone number(s) of the addressee(s) designated.
•	16	Iain A. Macdonald, Esq.
z*+***********************************	17	Law Offices of Iain A. Macdonald Two Embarcadero Center, Suite 1670 San Francisco, CA 94111-3930
	18	
	-19	I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct. Executed on April 29, 1998, in San Francisco, California.

Barak Weinstein

# EXHIBIT E

# EXHIBIT E

05/08/98 FRI 13:55 FAX 415 772 1909 LOFTON DE LANCIE Case 3:08-mc-80004-PJH Document 18-6 Filed 04/28/2008 LAW OFFICES OF IAIN A. MACDONALD DEBTOR: Brooks Haden lain A. Macdonald, CSB# 51073 JUDGE: Hon. A. Jaroslovsky Kaipo K.B. Young, CSB #164718 Two Embarcadero Center, Suite 1670 San Francisco, CA 94111-3930 ORIBINAL FILED 05/05/98 - 11:47AM CLERK, U.S. BANKRUPTCY COURT NORTHERN DISTRICT OF CRLIFORNIA Telephone: (415) 362-0449 Facsimile: (415) 394-5544 SANTA ROSA DIVISION Attorneys for Brooks H. Henderson, Defendant RECEIPT NO: 1-8-242822 5 6 7 UNITED STATES BANKRUPTCY APPELLATE PANEL 8 NINTH CIRCUIT COURT OF APPEALS .9 10 Chapter 7 In re Underlying Case No. 96-1**3**933 11 **BROOKS HENDERSON HADEN** 12 Adversary Proceeding Debtor. No. 97-1034-Al 13 IRETA IRBY 14 NOTICE OF APPEAL Plaintiff. 15 16 VS. BROOKS HENDERSON HADEN 17 Defendant. 18 19 20 Defendant Brooks Henderson Haden ("Haden") hereby appeals under 28 U.S.C. 21 Section 158(b) to the United States Bankruptcy Appellate Panel from the Judgment After 22 Remand entered on April 28, 1998, a true and correct copy of which is attached hereto and 23 incorporated herein by this reference and herein marked as Exhibit "A". 24 The parties to the matter appealed from, and the names and addresses of their 25 attorneys are: 26 /// 27

NOTICE OF APPEAL
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**EXHIBIT E** 

Case 3:08-mc-80004-PJH Document 18-6 Filed 04/28/2008 Page 3 of 6

Counsel for Defendant Brooks Henderson Haden:

Law Offices of lain A. Macdonald

lain A. Macdonald

Lain A. Macdonald, Esq.

Kaipo K.B. Young, Esq.

We Embarcadero Center, Suite 1670

Counsel for Plaintiff Ireta Irby

Counsel for Plaintiff Ireta Irby

By:

LAW OFFICES OF IAIN A. MACDONALD

Attorneys for Defendant

Brooks Henderson Haden

Lofton, De Lancie & Nelson

San Francisco, CA 94111-2584

Rhonda Nelson, Esq. 505 Montgomery Street

Suite 1550

May 1, 1998

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DATED:

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Case 3:08-mc-80004-PJH Filed 04/28/2008 Document 18-6 Page 4 of 6 LOFTON, De LANCIE & NELSON NICOLAS De LANCIE (State Bar No. 84934) RHONDA L. NELSON (State Bar No. 116043) ORIGINAL FILED 505 Montgomery Street, Suite 1550 San Francisco, California 94111-2584 APR 27 1998 Telephone: (415) 772-1900 KEENAN G. CASADY CLERK Attorneys for Plaintiff U.S. Benkruotcy Court-Serie Ross IRETA IRBY 6 7 UNITED STATES BANKRUPTCY COURT 8 NORTHERN DISTRICT OF CALIFORNIA 9 SANTA ROSA DIVISION 10 11 Case No. 96-13933 AJ 12 In re Chapter 7 BROOKS H. HADEN, 13 Debtor. 14 Adversary No. 97-1034-AJ 15 IRETA IRBY, 16 Plaintiff. 17 18 BROOKS H. HADEN, 19 Defendant. 20 21 JUDGMENT 22 23 This action came on regularly for trial on April 14, 1998, in the United States 24 Bankruptcy Court for the Northern District of California, Santa Rosa Division, the Honorable 25 Alan Jaroslovsky presiding. Rhonda L. Nelson of Lofton, De Lancie & Nelson appeared with 26 plaintiff Ireta Irby. Iain A. Macdonald and Kaipo K.B. Young of the Law Offices of Iain A. 27 Macdonald appeared with defendant Brooks H. Haden. 28 Page 1 ENTERED ADD 2 8 1000 JUDGMENT EXHIBIT A

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Case 3:08-mc-80004-PJH

LOFTON DE LANCIE

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Page 6 of 6

CERTIFICATE OF MAILING

I, the undersigned, state that I am employed in the City and County of San Francisco, State of California, in the office of a member of the bar of this Court, at whose direction the service was made; that I am over the age of eighteen years and not a party to the within action; that my business address is Two Embarcadero Center, Suite 1670, San Francisco, California 94111-3930; that on the date set out below, I hand delivered a copy of the within:

**NOTICE OF APPEAL** 

on the party listed below.

Rhonda Nelson, Esq.

Suite 1550

505 Montgomery Street

Lofton, De Lancie & Nelson

San Francisco, CA 94111-2584

I declare under penalty of perjury of the laws of the State of California, that the foregoing is true and correct. Executed at San Francisco, California, on May 1, 1998.

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## EXHIBIT F

## EXHIBIT F

<b>2</b> 3 ,		NANCY B. DICKERSON, CLERK U.S. BKCY, APP. PANEL OF THE NINTH CIRCUIT  MAY 2 7 1998						
<b>5</b> 6	Attorneys for Plaintiff IRETA IRBY	FILED 5-27-78  DOCKETED 5-28-78						
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11 12 13	In re BROOKS HENDERSON HADEN, Debtor,	<ul> <li>Chapter 7</li> <li>Underlying Case No. 96-13933</li> <li>Adversary Proceeding</li> <li>No. 97-1034-AJ</li> </ul>						
14 15 16	IRETA IRBY, Plaintiff,	) ) ) PLAINTIFF IRETA IRBY'S ) STATEMENT OF ELECTION TO ) TRANSFER THE APPEAL TO THE ) DISTRICT COURT						
17 18 19 20	vs. BROOKS HENDERSON HADEN, Defendant.							
21	Ireta Irby objects to the referral of the	above appeal to the Bankruptcy Appeliate Panel and						
22	therefore elects to transfer the appeal to the D							
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## CERTIFICATE OF SERVICE I, the undersigned, declare that I am over the age of 18 and am not a party to this action. am employed in the City and County of San Francisco, California; my business address is Severson & Werson, One Embarcadero Center, Suite 2500, San Francisco, CA 94111 On the date below I served a copy, with all exhibits, of the following document(s): PLAINTIFF IRETA IRBY'S STATEMENT OF ELECTION TO TRANSFER APPEAL TO THE DISTRICT COURT 6 on all interested parties in said case addressed as follows: 7 Iain A. MacDonald, Esq. Office of the U.S. Trustee 8 Law Offices of Iain A. MacDonald 250 Montgomery Street, Suite 1000 Two Embarcadero Center, Ste. 1670 San Francisco, ČA 94102 9 San Francisco, CA 94111 10 [X] (BY MAIL) I caused an envelope to be deposited in the mail at San Francisco, California, 11 with postage thereon fully prepaid. 12 I am readily familiar with the firm's practice of collecting and processing correspondence 13 for mailing. On the same day that correspondence is placed for collection and mailing, it is deposited in the ordinary course of business with the United States Postal Service in San 14 Francisco, California in sealed envelopes with postage fully prepaid. 15 I declare under penalty of perjury under the laws of the United States of America that the 16 foregoing is true and correct. This declaration is executed in San Francisco, California, on May 26, 1998. 17 18 19 20 21 22 23 24 25 26 27 28

## EXHIBIT G

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RICHARD W. WIEKING
IN THE UNITED STATES DISTRICT COURTERN DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

In re
BROOKS HENDERSON HADEN,

Debtor.

BROOKS HENDERSON HADEN,

Appellant,

vs.

IRETA IRBY,

Appellee.

No. C 98-3011 FMS

ORDER AFFIRMING DECISION OF THE BANKRUPTCY COURT

#### INTRODUCTION

Appellant and debtor, Brooks Henderson Haden, filed this appeal challenging the decision of the United States

Bankruptcy Court for the Northern District of California. The bankruptcy court found that the claim of appellee, Ireta Irby, was excepted from discharge in bankruptcy on the basis of fraud.

Two issues are raised on appeal: (1) whether the bankruptcy court erred when, based on its findings of fact, the court concluded that Haden fraudulently intended to deceive Irby; and (2) whether the bankruptcy court committed clear error when it found that Irby relied on Haden's misrepresentations. The Memorandum of Decision of the Bankruptcy Court is AFFIRMED.

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#### BACKGROUND

This appeal arises out of Haden's failure to repay Irby a loan of \$75,000. During the relevant time period, appellant Haden was twenty-three years old and had recently graduated from college. See Memorandum of Decision of U.S. Bankruptcy Judge Alan Jaroslovsky, filed April 15, 1998 ("Mem. of Dec.") at 1. Appellee Irby was a registered nurse in her fifties. See id. Haden and Irby met through Irby's daughter, whom Haden was dating at the time. See id.

In early 1987, a third party convinced Haden that he could make money by investing in a number of business ventures.

See Mem. of Dec. at 1. Haden believed that he could raise the capital needed to invest in these various deals by "purchasing a publicly traded shell corporation, infusing the ventures into the corporation, and then borrowing money using the corporation's stock as collateral." Id.

In order to purchase the shell corporation Haden needed approximately \$200,000. See Mem. of Dec. at 1. He convinced Irby to lend him \$75,000, three-quarters of her savings. See id. at 1-2. Haden told Irby that he only needed to borrow the money for ninety days and that he would repay her as soon as a commercial lender provided capital. See id. at 2. In fact, no bank would issue a loan to Haden and he lost all the money that had been lent to him, including Irby's \$75,000. See id. Haden never repaid Irby's loan. See id.

In 1988 Irby obtained an \$87,000 judgment against
Haden. See Mem. of Dec. at 2; Transcript of Trial Proceedings

before the Honorable Alan Jaroslovsky, United States Bankruptcy f Made 2 2 Judge, April 14, 1998 ("Tr.") at 107. The judgment was never satisfied, and on November 14, 1996, Haden filed a Chapter 7 bankruptcy petition. See Mem. of Dec. at 2. Irby then filed an Baradversary proceeding against Haden, seeking to have the debt owed to her declared nondischargeable in bankruptcy, pursuant to 42 U.S.C.  $\S$  523(a)(2)(A).

> The trial of this matter commenced on April 14, 1998, before the Honorable Alan Jaroslovsky, United States Bankruptcy Judge. See Tr. at 4. On April 15, 1998, Judge Jaroslovsky filed a Memorandum of Decision, finding in favor of Irby and declaring the judgment against Haden to be nondischargeable pursuant to 11 U.S.C. § 523(a)(2)(A). See Mem. of Dec. at 3.

> The bankruptcy court found that Irby was "completely unsophisticated in investment matters," Mem. of Dec. at 2, and that "[d]espite being old enough to know better, she was taken in by Haden's apparent polish and sophistication despite his young age." Id.

> The bankruptcy court also found that in order to convince Irby to lend him the money, Haden misrepresented the risk involved in the investment. See Mem. of Dec. at 3. According to the court, Haden told Irby that "her loan was absolutely safe, and [she] would be quickly repaid." Mem. of Dec. at 2. Haden also told Irby the "very worst scenario was that she would get her principal back and make no profit." Id. The court determined that, although Haden did not set out to cheat Irby at the time he guaranteed that the loan was risk free,

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he knew that Irby "would not even get her principal back if a bank would not loan on the corporate stock." Id. at 2-3.

Finally, the court found that Irby believed Haden when he told her that the loan was "absolutely safe" and that "[i]f Irby had known the true risks she would not have loaned the money." Id.

The court concluded that, "[g]ood intentions do not excuse material misrepresentations, nor do they prohibit an [sic] finding of intent to defraud. Haden used a falsehood to induce Irby to loan him \$75,000.00. The court can and does infer fraudulent intent from this act, despite Haden's motivations."

Mem. of Dec. at 3. Accordingly, the bankruptcy court decided that Haden's debt to Irby was not dischargeable in bankruptcy under 42 U.S.C. § 523(a)(2)(A).

Haden timely filed an appeal from this decision to the Bankruptcy Appellate Panel. Pursuant to 28 U.S.C. §

158(c)(1)(B), Irby elected to transfer the appeal to the District Court for the Northern District of California.

#### DISCUSSION

### I. Legal Standard

and conclusions of law are reviewed <u>de novo</u>. <u>See Anastas v.</u>

American Sav. Bank (In re Anastas), 94 F.3d 1280, 1283 (9th Cir. 1996); Robertson v. Peters (In re Weisman), 5 F.3d 417, 419 (9th Cir. 1993). A factual finding is clearly erroneous if, after examining the evidence, the reviewing court "'on the entire evidence is left with the definite and firm conviction that a mistake has been committed.'" Anderson v. City of Bessemer, 470

To Jack L. U.S. 564, 573 (1985) (quoting United States v. U.S. Gypsum Co., s 43 cm 2 2 333 U.S. 364, 395 (1948)).

### 3 III. Analysis

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Debts obtained by false representations are not excepted from discharge under the Bankruptcy Code. See 11 U.S.C. § 523(a)(2). Title 11, United States Code section 523 provides in pertinent part: "A discharge under [various sections] of this title does not discharge an individual debtor from any debt . . . for money . . . to the extent obtained by . . . false pretenses, a false representation, or actual fraud . . . " 11 U.S.C. § 523(a)(2)(A) (Supp. 1998).

> The Ninth Circuit has articulated a five-part test for determining when a debt is nondischargeable under section 523(a)(2)(A). See Britton v. Price (In re Britton), 950 F.2d 602, 604 (9th Cir. 1991). According to Britton the creditor must show that: (1) the debtor made representations to the creditor; (2) at the time the representations were made, the debtor knew they were false; (3) the debtor made the representations with the "intention and purpose of deceiving the creditor"; (4) the creditor relied on the representations; and (5) the creditor sustained damages as a result of the representations having been Id. "These requirements mirror the elements of common law fraud . . . . " American Express Travel Related Servs. Co. v. Hashemi (In re Hashemi), 104 F.3d 1122, 1125 (9th Cir.), cert. denied, 117 S. Ct. 1864 (1997).

> On appeal, Haden challenges the bankruptcy court's conclusion that the debt is nondischargeable based on its factual

findings regarding Haden's intent. Haden also challenges the 2 court's factual finding that Irby relied on Haden's 3 representations.

### A. Intent To Deceive

Haden contends that the bankruptcy court's factual findings do not support the conclusion that his representations to Irby were made with the "intention and purpose of deceiving" her. See Britton, 950 F.2d at 604. Haden asserts that because the bankruptcy court specifically found that (1) he did not set out to cheat Irby, (2) that he fully intended to repay her, and (3) that "[i]f the entire plan was a scam, [he] was a dupe, not a perpetrator," Mem. of Dec. at 2-3, the court erred when it concluded that the intent element of the Britton test was met. Although the existence of intent is a factual finding subject to the clearly erroneous standard of review, because Haden's argument is that the finding of intent to deceive is logically inconsistent with the bankruptcy court's other factual determinations, not that it is unsupported by the record, the Court reviews the decision de novo.

> "[A]ctual fraud, by definition, consists of any deceit . . . involving direct and active operation of the mind, used to circumvent and cheat another -- something said . . . with the design of perpetrating what is known to be a cheat or deception." RecoverEdge L.P. v. Pentecost, 44 F.3d 1284, 1293 (9th Cir. 1995) (quoting 3 Collier on Bankruptcy ¶ 523.08[5], at 523-57 to 523-58). A fraudulent misrepresentation is defined as: "'One who fraudulently makes a misrepresentation of fact . . .

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In this case, the bankruptcy court found that Haden promised Irby that her principal would be returned to her. <u>See</u>

Mem. of Dec. at 2. The court also determined that Haden made this promise knowing that if a commercial lender failed to provide a loan on the corporate stock, he would not be able to pay her back. <u>See id.</u> at 3. In sum, the bankruptcy court found that Haden misrepresented the degree of risk involved in lending the money in order to persuade Irby to make the loan. <u>See id.</u> at 2-3. These factual findings are consistent with the conclusion that Haden intended to deceive Irby.

The fact that Haden did not set out to cheat Irby, and that he fully intended to repay her, although admirable, is irrelevant to the finding of fraudulent intent. As the Supreme Court noted:

[T]he intent which must be established need not be an intent to cause injury to the [appellee] . . . [I]t is not necessary that the person making the misrepresentations intend to cause loss to the other or gain a profit for himself; it is only necessary that he intend action in reliance on the truth of his representations. . . [T]he fact that the defendant was disinterested, that he had the best motives, and that he thought he was doing the plaintiff a kindness, will not absolve him from liability so long as he did in fact intend to mislead.

S.E.C. v. Capital Gains Research Bureau, Inc., 375 U.S. 180, 192 n.39 (1963) (quotations and internal citations omitted); accord Federal Sav. & Loan Ins. Corp. v. Musacchio, 695 F. Supp. 1053,

1 1070 (N.D. Cal. 1988) (intent to cause injury is not required in 2 order to satisfy the third prong of the test articulated in Britton). Haden's intent to repay Irby does not change the fact 4 that he affirmatively misrepresented the risk involved in the transaction in order to induce her to lend him the money.

Finally, Haden's reliance on North American Coin is misplaced. See Torres v. Eastlick (In re North Am. Coin & Currency, Ltd.), 767 F.2d 1573 (9th Cir.), modified on other grounds, 774 F.2d 1390 (9th Cir. 1985). Haden relies on North American Coin to support his argument that "Irby's claim for fraud must go beyond the failure to disclose a contingency that Haden did not believe would happen." See Appellant's Opening Br. at 6. At issue in North American Coin was whether, in the absence of a material affirmative misrepresentation, defendant's failure to disclose amounted to fraud. See id. at 1576. The court held that it did not. See id. At issue here is whether Haden, through his affirmative misrepresentation, intended to deceive Irby. The bankruptcy court did not commit error when it found that Haden intended to deceive Irby.

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The two situations are distinguishable. <u>See North Am. Coin</u>, 767 F.2d at 1576. Before reaching the issue of when an omission constitutes an affirmative misrepresentation, the <u>North American Coin</u> court stated:

We do not find in this record . . . evidence to establish fraud. The plaintiffs do not contend, nor is there any evidence, that [defendant] committed any affirmative misrepresentations that induced them to do business with the company before it became insolvent. [Plaintiffs] were never promised that any special measures would be taken to protect their investments.

Id. Here, Haden affirmatively misrepresented the risk.

### B. Reliance On The Misrepresentations

In order to except a debt from discharge under section 523(a)(2)(a) a creditor's reliance need only be justifiable, not reasonable. See Field v. Mans, U.S., 116 S. Ct. 437, 445-46 (1995) According to the Ninth Circuit: "The general rule is that a person may justifiably rely on a representation even if the falsity could have been ascertained upon investigation. . . . " Romesh Japra, M.D., F.A.C.C., Inc. v. Apte (In re Apte), 180 B.R. 223, 229 (9th Cir. BAP 1995). A person cannot, however, rely on a representation knowing that the representation is false or if the falsity of the statement is obvious. See Eugene Parks Law Corp. Defined Benefit Pension Plan <u>v. Kirsh (In re Kirsh)</u>, 973 F.2d 1454, 1458 (9th Cir. 1992). In determining whether a creditor justifiably relied on the representations of the debtor, it is necessary to look at all the circumstances surrounding the transaction and "particularly [to] consider the subjective effect of those circumstances upon the creditor." Id. at 1460.

Turning to the record in this case, the bankruptcy court's finding that Irby relied on Haden's misrepresentation was not clearly erroneous. Prior to lending Haden the \$75,000, Irby's only other experience in investing was the purchase of Certificates of Deposit. See Tr. at 78. She had never invested in the stock market or in mutual funds. See id. Irby testified that Haden "seemed very sophisticated". Id. at 79. She discussed the fact that Haden had attended college at SMU and had been an Oxford scholar. See id. at 80. Finally, Irby testified

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that Haden was the regional manager of a company and "made good money." See id. at 79, 80.

Irby stated that in deciding to lend Haden the money,

she relied on his promises that she would get her money back in ninety days; "that the very worst scenario would be that . . . the deal would not go through," and that only ninety days of interest on the CDS would be lost. Tr. at 87. In addition, prior to lending Haden the money, the only other information that Irby could recall receiving about the deal was a number of brochures, apparently describing the companies that Haden had been dealing with in Germany. See id. at 86-87. In view of this record, the bankruptcy court's finding that Irby relied on Haden's assurances was not clearly erroneous.

Haden argues that Irby knew that his representations regarding the risk of this investment were false and that Irby did not justifiably rely on them. Haden points to Irby's statements in the record, claiming that Irby "didn't think 90 days sounded realistic" and that "the whole payback arrangement sounded more on a par of winning the lotto." See Appellant's Opening Brief at 8. Haden misconstrues what Irby stated in the record. In her deposition, Irby stated that receiving a return on her investment within ninety days seemed unrealistic and that the type of return Haden discussed sounded like winning the lottery. See Tr. at 112-13. Although Irby may have doubted the immediacy and extent of the profit on her investment, such doubts are not inconsistent with the conclusion that she justifiably relied on Haden's guarantee that, at a minimum, her initial

1 investment would be returned to her.

After examining the evidence regarding Irby's reliance, the Court is not left with "the definite and firm conviction that a mistake has been committed." City of Bessemer, 470 U.S. at 573. The finding of the bankruptcy court was not clearly erroneous.

#### CONCLUSION

For the foregoing reasons, the decision of the bankruptcy court is AFFIRMED.

12 so ordered.

Dated: November /6, 1998

FERN M. SMITH

United States District Judge